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LIVING HERITAGE

Maroota and Districts News

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VOLUME 25, ISSUE 8

CIRCULATION 2000

AUGUST 2022

What's On

The Dilemma Of The Hawkesbury

By.....Pat

Dural Growers Market

2nd Sunday each month Country Club Dural Info: 0417 227 748

Glenorie Growers Market

4th Sunday each month Les Shore Oval Glenorie Info: 0417 227 748

Aug Sat/Sun

St Albans Village Market Wharf Street St Albans Info: 0419 977 535

To be confirmed

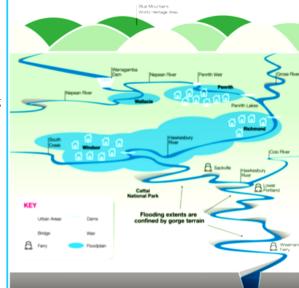
Put these in your diary!

The Hawkesbury River has a huge catchment with many different rivers entering the system. The Hawkesbury, unlike many other rivers around the world which get wider as they go, gets narrower at certain points. This narrowing of the Hawkesbury, caused by gorges and known as 'choke points' causes flooding by slowing water from leaving the system.

As well as this, the Hawkesbury has a large level flood plain which accommodates floodwaters which backup behind the chokes. This can be seen particularly around Windsor and Richmond.

The hardship endured by people who have been affected by floods so frequently during the last 2 years is appalling. This rain period

has been exceptional, and people along many river systems have



systems have suffered terribly. The resilience of the affected communities has been inspiring, and the support given by both volunteers and professionals has been magnificent.

The big question which is being asked now is, "What can be done about flood risk?"

Raising the Warragamba Dam wall for flood mitigation is being discussed. As can be seen from the diagram on this page, the Warragamba River is only one of a number of tributaries which include but is not limited to, the Nepean, the Grose, the Colo and South Ck. So, while raising the dam wall may help reduce flooding it will not stop floods. The critical engineering and building of of an increased dam wall would take years.

It is hard to imagine, but the Warragamba Dam wall holds back now as much water as 4 times Sydney harbour. If the dam wall was raised by 14 metres this would mean that in times of flood another 2 times Sydney Harbour would be held back by the dam.

Other ideas to reduce flooding include tunnelling around the choke points in the river system to let flood water escape or permanently lowering the level of Warragamba Dam now so it could be used for flood mitigation immediately.

All ideas of how to reduce flooding have disadvantages.

The one thing that is clear is that there should be no more development on the flood plain and a good system of roads and evacuation routes need to be built.





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ECO-NEWS



With Liz Wilkinson



My husband and I had to fill in time in Richmond before we went to lunch, so we drove down to Pugh's Lagoon at the end of Francis Street to soak up the peace by the water. There was a grandma there with her little one feeding the birds. Two large ducks that seemed to be a couple had very striking but different patterns, especially when viewed from the back. Another one had a beautiful turquoise colouring also on his back, enjoyable to just sit back and watch their ruckus.

While crossing on the Sackville Ferry, I noticed that someone had covered the area where the swallows have made their nests for the past 22 years (that I am aware of - it could be longer). It was such a perfect nest site, sheltered from the weather and out of sight of predators. Why would anyone shut these tiny, delicate creatures out of their nest site?

Today during a slight let up from the downpours we have been experiencing, I looked out of my side door and saw three Fairy Wrens hopping about grabbing insects - two jenny wrens and a male, but the male was just beginning his change over to breeding plumage - its a good thing our males don't change plumage when feeling frisky!

I heard some really sad news a few weeks back, about the destruction caused by cats that are allowed to roam at night. The remains of several Sugar Gliders were found, badly mauled. If you want to keep cats (and I don't dislike cats) while living in a rural bush area, it is YOUR RESPONSIBILITY as a cat owner to keep them in at night so our beautiful bush creatures are not needlessly slaughtered. We are losing









so many of our precious species.

My heart goes out to all those people living and/or working near our wonderful river flats and lowlands, as once again all you have worked so hard to achieve, has been destroyed or washed away. Where are the climate sceptics now? and our new bridge underwater for the third time this year. Why oh why didn't the politicians listen to the wisdom of the local people?

I have noticed that lots of my trees - small and large, have a growth on their trunks and branches - it's a bit like Old Man's Beard but is light green instead of grey and it is much shorter. I don't know if this affects the growth of the tree, (it's also on dead branches) but I will have to wait until I can check it out

Quote!

You're never wrong to do the right thing!

Mark Twain

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The opinions stated in the *Living Heritage News* are not necessarily those of the editorial staff, nor those of Eastbend Rural Communications Inc. They are published to provide the community with information and a medium for discussion on issues affecting them and their neighbours.

Copy Deadline: 15th month

Editor's Notes

My heart goes out to all of the residents of the Hawkesbury/Nepean districts, who have been hit again by the third flood in six months. This last one has seen so much more devastation to homes, roads and the banks of the river, than I have ever seen here in my 40 plus years of residence. I read where it was the worst flood in 44 years, and I can believe that.

These times of trouble always bring out the best in us Aussies, and the care and co-operation shown by the communities alongside the river systems, has been phenomenal.

Please God, no more!

What a great response we have had to my rant last month, about not getting relevant information out to the North Ward of The Hills Shire Council, in the

print media. I have had a message from our Mayor, Peter Gangemi, saying he would like to help, and a lovely email from Clr Mitchell Blue, saying he would like to contribute a column each month, giving us updates on what is happening in this end of the shire.

How good is that?

Well I have been here on the Sunshine Coast for the past three weeks, and let me tell you, it has lost its reputation for sunshine. I think we have had about 5 days of sun, most days are either cold and cloudy, or rain all day. Even the locals are saying that they've never had to wear winter clothing for this length of time. From what I hear, I will be coming home to much of the same. Come on Spring!

....Enjoy this issue...Carole





The town of Droitwich in

England was in Roman times, the biggest producer and exporter of salt. Salt was a very valuable and expensive commodity in Roman Times and was often used as currency.

That is where the word Salary comes from, being paid for work in salt.



Tohn

The Dharug and Lower Hawkesbury River Historical Society



Please join us at the Chapel on Saturday 27th August where we are pleased to welcome Robert Fuller who is welcome Robert Fuller who is an anthropologist/archaeologist and did a Research Master's degree at Macquarie University in indigenous astronomy, and published an article on the cultural astronomy of the Kamilaroi and Euahlayi peoples in New South Wales. Robert has recently completed his PhD on the cultural astronomy and songlines of the saltwater Aboriginal peoples of the Australian East Coast.

Robert will be presenting an analysis of a significant Aboriginal songline in southeastern Australia that has not been previously recorded. As part of a larger project examining the astronomy and songline connections of the Saltwater Aboriginal people of the New South Wales coast, the Black Duck Songline was identified that may have links to the Pleiades star cluster.

The Pleiades, known by many Aboriginal peoples as the Seven Sisters, is one of the most important elements of Aboriginal cosmologies across Australia, and features in songlines and oral traditions, as well as being a resource calendar identifier.

Aboriginal songlines are a unique development of Aboriginal culture that celebrate the travels and feats of the Creator Ancestors as they created the very landscape. Songlines serve as routes of travel for trade and resources and are renewed through ceremony.

The identification of the Black Duck Songline and its possible connection to the Pleiades, is an example of the potential reawakening of other long-distance songlines in Australia and their connection to the cosmology of their communities.

We will meet at the Chapel at 1.00pm.

Robert will commence his talk at 1.30pm in the Wesleyan Chapel, 6445 Wisemans Ferry Road, Gunderman and afternoon tea will be served afterwards.

Cost:- \$15 per head. Price includes a ticket in the raffle to be drawn on the day. Contactless payment will be available.

Bookings essential to secretary@dlhhs.org.au or phone/text on 0405 321 478 by Wednesday, 24th August.

All welcome.

Robyn Downham Publicity Officer Dharug and Lower Hawkesbury Historical Society

Stargazer

I gaze up at the night sky in wonder, Staring intently at the stars I ponder. What would it be like to wake up to sparkles? And to use the stars for games of marbles?

I wish when I sleep that I could dream, Of the spaces that lie in between. To sleep and live in the inky darkness, Where there is no one around to be heartless.

I would never have to fear excessive heat, Although freezing cold would slow my heartbeat.

If it got too chilly I'd head to the sun, And enjoy 5500 degrees of fun.

I'd fly around and visit the moon, Then I'll return, back to my room. I'd climb back into my warm bed, And rest my tired weary head.

By Ben Anderson



umanji - Screen On The Green

et ready for a night of Jumanji action as Screen on the Green returns

Following a three-year hiatus, it's time to enjoy a free alfresco movie extravaganza for all the family as Screen on the Green returns on Saturday 3 September at Hornsby Park with the thrilling adventure Jumanji: Welcome to the Jungle.

For one night only, Hornsby Park will come alive with a giant cinema screen, roving entertainment and free popcorn. Some of Sydney's finest food trucks will roll into town for movie goers to grab dinner or a sweet treat.

Bring your picnic rug or lie back on one of the bean bags and settle in for the main event, Jumanji: Welcome to the Jungle (PG), starring Dwayne Johnson, Jack Black, Kevin Hart and Karen Gillan.

"It's so exciting to see our regular events returning after a challenging few years, bringing people together from across the Shire. Screen on the Green is one of our most popular family events and this year is promising to be a real highlight with a fantastic movie that's full of action and adventure," said Hornsby Shire Mayor Philip Ruddock.

Screen on the Green will take place on Saturday 3 September at Hornsby Park, Peats Ferry Road, Hornsby. Gates will open at 5.30pm for a 6.30pm movie start.

There will be limited numbers of bean bags available for seating. So come early to find a great spot and bring your own picnic blanket or low foldable chairs.

Hornsby Shire Council presents all events according to government guidelines to keep everyone safe from COVID-19.

For more information visit hornsby.nsw.gov.au/movies



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Wisemans Ferry Men's Shed

In the events of the March 2022 flooding, we had the support and help of the Wisemans Ferry Rural Fire Brigade to help with the clean-up. This time in July 2022 we had the volunteered help of the Glenorie and Glenhaven Rural Fire Brigades (see photos). Without the help of these glorious men and women, we might still be shovelling Hawkesbury River mud out the door. Many other people are involved in the clean-up, and we extend our thanks to them.

Thanks to the flood, we have a lot of damaged and affected tools and equipment which we are cleaning up and will be selling this damaged stock at the upcoming Maroota Muster being held at Maroota Public School on 21st August, 2022.

Our planned walking track which has been on our agenda for nearly three years is nearly a reality. Hornsby Shire, Hills and Hawkesbury Councils are behind our plan and support our intention to bring a long-awaited exercise venue to fruition.

Some final funding needs to be found before it can proceed. While most of our phone services and computer services have been out of action for the past month out thoughts have been mainly to survive the current floods and devastation. Now we turn again to recovery, and that means our own well-being. We at the Men's Shed offer an extension to your activities. Come on down any Tuesday or Saturday to meet our crew. Call Adrien (President) on 0448833781 to discuss your thoughts.

If a local person/s is in need of physical assistance for any small essential maintenance jobs and are suffering hardship, we are here to help. We will gauge every job on its merit. We are here to help in any way we can. Give Adrien a call to discuss your problem.

The Men's Shed is located behind Wisemans Ferry Bowling Club.





Land for Wildlife

and for Wildlife LFW is a voluntary property registration scheme that aims to assist landholders to maintain wildlife habitats on their land. Registration is free and non-binding. This good faith agreement between the Community Environment Network and landholders does not change the legal status of the properties and information is confidential.



If you would like more information, please visit the website at www.cen.org.au and you can register your interest there. Your application will be processed and sent to your regional provider who in The Hills is CHEN Cattai Hills Environment Network.

To qualify for LFW your property needs to have half a hectare or more of native bushland. You need to be prepared to manage the area in an environmentally sustainable way. I call it passive conservation because if there are no weeds, you can just leave the bush alone to get on with it!

There is no cost to join LFW and the title of your property is not affected.

Private landholders are in a unique position to create and preserve natural havens for the wildlife on their property. Wildlife corridors for the movement of birds and animals can be created.

If you decide to join LFW, a consultant will visit you for a chat about management and species present on your property. You will also be invited to attend workshops to chat to other LFW members.

It's fun!

A number of people in The Hills have taken up the Land for Wildlife program and feel good about doing their part to protect their environment.

Jocelyn Howden CHEN and HEN



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Beyond The Fence

Interest Rates, how high will they go?

Interest rates... Potentially one of the greatest influencers on property prices, how high could they go? We have commented in earlier publications of the impact that inflation has on interest rates and how the Reserve Bank uses rates to influence inflation. As anticipated, we saw another rate rise of 0.50% in July taking the cash rate to 1.35%. Although the cash rate is still relatively low the concern is the speed of which the RBA has increased rates in an attempt to slow inflation.

In a recent article by Senior Journalist Megan Neil on realestate.com.au, CBA updated their cash rate forecast with an expected peak in November at 2.6%. To put this into perspective the article notes a comparison by RateCity showing that if the cash rate does hit 2.6% the monthly repayments on a \$1,000,000 mortgage could rise by \$1,373 when compared to April 2022. To most this represents a significant impact on household budgets directly achieving the RBA's goal of curbing spending. But will it work?

It seems that Inflation is primarily being driven by non-discretionary items (the essential stuff we need, such as energy, food etc). This was analysed in a recent article (May 2022) by the online media outlet "The

Conversation" it noted that non-discretionary inflation was more than double that of discretionary inflation (the non-essential, nice to have stuff like TV's, new cars, holidays etc). In that article, author Peter Martin noted "In the year to March, non-discretionary inflation (the price rises we can't avoid) was a gargantuan 6.6% - well above the official inflation rate of 5.1%, and the highest in records going back to 2006. Discretionary inflation - the price rises on the treats we splurge on if we've got the money - was only 2.7%. Not since 2011 has the gap been that wide, which makes this inflation unusual." With higher living cost and rising interest rates, there is much speculation on the impact on property prices. In a recent Core Logic article, Economist Kaytlin Ezzy noted that "Growth conditions across Sydney weakened significantly over the period, with house values falling -3.0%. Tim Lawless Core Logics Research Director draws attention to a very important point. He states "The trajectory of home values will depend on how fast and how high interest rates move, and performance of the broader economy, labour markets and demographic trends. A stronger economy, along with the tightest labour market conditions in a generation, should help ensure the housing downturn remains orderly".

So while the Smashed Avo on Sourdough just got a little more pricey and the Iceberg lettuce costing more than the Prawns in the Cocktail, we all have to be thankful that we live in one of the most beautiful regions in the country.

He continues "The central forecast for 2022 is for headline inflation of around 6 per cent and underlying inflation of around 4¾ per cent".

In an attempt by the RBA to combat inflation, we have now seen two rate rises, the first at .25% in May followed sharply in June with a further .5% taking the official cash rate to 0.85% which is still historically low. We also saw the banks quickly pass on this increase to

In a statement released by NAB - The Forward View June 2022; NAB's profiling on strong inflationary numbers expects to see a cash rate at 2.1% by the end of 2022 and we would see this flow through retail mortgage rates. This sharp increase in interest rates will have an impact on household budgets. In addition to higher monthly repayments, each rate rise will impact serviceability, decrease borrowing capacity and ultimately affect affordability.

Stay Safe. Trent Iverson

ELLAIVERS



5968 Wisemans Ferry Rd, Gunderman | FOR SALE - \$549,000

CHARMING COTTAGE WITH HAWKESBURY RIVER VIEWS

Affordable weekenders are rare and in high demand. This quaint cottage is full of character and charm and located in the tightly held riverside hamlet of Gunderman. The property is a great little entertainer and takes in beautiful views of the Hawkesbury River.

Contact Agent: Trent Iverson | 0409 738 388



9 Laughtondale Gully Road, Maroota | FOR RENT - \$750/week

FULLY RENOVATED 4 BEDROOM FAMILY HOME

This newly renovated family home offers 4 great sized bedrooms (Master with ensuite), Eat in kitchen and open plan lounge dining. There is plenty of space for kids and lovely rural views to the Blue Mountains. The property offers ample parking for at least 4 cars.

Contact Agent: Paul Vella | 0418 649 294



4104 Wisemans Ferry Road, Spencer | HOLIDAY RENTAL

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Mayor's Message On The Recent Extraordinary Weather Event



his month's extraordinary weather event has once again been a challenging time for many of us, resulting in flooding and damage across the Shire. The community at Wisemans Ferry was in disbelief as the Hawkesbury River rose to heights even beyond those of March 2022, flooding homes, the Men's Shed and the bowling club. Our heart goes out to all those affected, who once again are in the process of a long and exhausting clean-up.

We all owe a great debt of thanks to the volunteers, our State Emergency Services, Rural Fire Service, Police and other emergency teams and to Council staff for their incredible efforts during this terrible flood event.

This severe weather event and the recovery from it lasts for months but as we are all acutely aware, it's been nonstop for two years for these volunteers, and we are incredibly grateful for all that they do for us.

While Resilience NSW is leading the recovery process, we are supporting the community with the clean-up, particularly in Singleton Road and Wisemans Ferry.

Council's recovery efforts are already underway, with a focus on our rural areas, notably road works, pavement repairs, clearing drains and clearing debris and fallen branches along Singleton Road.

Importantly, Council is also ensuring our foreshore assets, including pontoons and boat ramps, remain open for the community and we have already cleared an extensive amount of debris that has washed down the Hawkesbury River to Dangar Island and Parsley Bay.

Our crews have been out and about across the Shire, repairing landslides and potholes and will continue to do so in the coming weeks. We thank the community for their patience as we make our roads safe.

Similarly, our Parks, Trees and Recreation team has attended to fallen trees and cleared up our parks and sportsgrounds to ensure the community can continue to enjoy them.

We are pleased to note that the Australian and NSW Governments have

announced a grant of \$1 million for flood affected Councils so we can get on with the job of cleaning up. This vital funding will be very well









Assist with accessing Federal Government services



Attend your local community event



Arrange congratulatory messages

Please contact my office if I can be of assistance.

JULIAN LEESER MP FEDERAL MEMBER FOR BEROWRA



🚳 Level 11, 423 Pennant Hills Road, Pennant Hills NSW 2120 🕒 9980 1822





julian.leeser.mp@aph.gov.au 🕛 julianleeser.com.au 🚺 julianleesermp





Authorised by Julian Leeser MP, Liberal Party of Australia, Level 11, 423 Pennant Hills Rd, Pennant Hills NSW 2120.



Fay Barbara Weber

It is with great sorrow that our dear friend and neighbour Fay Weber (nee Denton) late of Wisemans Ferry, passed peacefully on 10th July. Rest in peace Fay.



Something For You

The Windsor Probus Club offers a wide range of activities and connections for retirees in the Hawkesbury area.

If you are looking to make friends and connections while enjoying outings and activities please phone our Secretary

Ann Jones on

0414 298945

so we can welcome you along to a meeting.

Free Legal Advice

Tony Simpson Law Firm will be running a free legal aid service from his new office – behind the Doctor's Surgery, next to the Sunshine Club - once a month for people who are financially vulnerable, including people on Centrelink or pensions. Hours to be notified in due course or ring for further information

45 664 911

Note!
Copy deadline is
15th month.

Early Times On The Hawkesbury River By L

By Liz Wilkinson

 ${f R}$ ecently I read a fiction book called the Secret River by Kate Grenville. This river was our very own Hawkesbury. Even though this is fiction it has been thoroughly researched. This book left me feeling very disturbed because of the utter poverty of the people in England which has not changed all over our world today as well as the way the natives were treated in our very early colony.

As I was reading this book, the main character travelled from Windsor to Sydney Cove by boat providing a great service to the people of the colony who needed to get their produce to Sydney town and bring back much needed goods. In the story this man took out 100 acres - you just had to take possession and build a shelter and the land was yours. As I was reading I kept trying to work out where this person took up his land, and thought it would be somewhere around the present Wiseman's Ferry. (There were maps inside the cover of the book.) By the end of the book this was proved correct when he built his elaborate home to be called Cobham's Hall which is now Wiseman's Ferry Inn Hotel. The author of the Secret River turned out to be the great, great, great granddaughter of Solomon Wiseman.

According to Wikipedia Solomon Wiseman was born 16th April 1777 in Southwark, England. He became a lighterman on the Thames. On 30th October1805 he was sentenced to death for stealing Brazil wood from his employer. This was commuted to transportation for life and he was sent to NSW where he arrived in 1806 on the Alexander with his wife and two sons. He was assigned to his wife, given a ticket of leave in 1810 and a full pardon in 1812.

In1811 he had a sloop made called the Hawkesbury Packet and also acquired the Hope after that. He shipped coal from Newcastle, wheat from the Hawkesbury and timber from the Shoalhaven. In 1817, both ships were wrecked. He next acquired the Mary Ann which the Government charted to go to Port Macquarie. In 1817 he was granted a lease of 200 acres on the Hawkesbury River at Lower Port Head, later to be called Wiseman's Ferry. In 1821 he established an inn called The Sign of the Packet on the banks of the river.

More of Solomon Wiseman's exploits next time.





Latest News





This month, we once again experienced extreme weather resulting in flooding and damage across the Shire. The community at Wisemans Ferry was in disbelief as the Hawkesbury River rose to heights even beyond those of March 2022, flooding homes, the Men's Shed and the bowling club. Our heart goes out to all those affected, who once again are in the process of a long and exhausting clean-up. Council helped by providing support with the clean-up, repairing roads and pavements, clearing drains and clearing trees and branches. We continue to liaise with state agencies to ensure our residents receive the appropriate levels of support.

Our ambitious draft masterplan for Hornsby Town Centre is on exhibition until 30 September. Hornsby is the heart of the Shire and we're excited that the new masterplan outlines a framework to revitalise and elevate its town centre, transforming it into a thriving destination.

By concentrating future development in the Hornsby Town centre, we can revitalise it and meet our long-term dwelling targets set by the state government, which in turn makes sure we can better protect our local neighbourhoods and the bushland setting of our Shire. Our concepts are focused on creating a sustainable, healthy and liveable town centre. I encourage you to visit our website to view the draft masterplan and send us your feedback.

As we head towards spring, we can look forward to some fun community events. Berowra's beloved Woodchop is on 28 August, with world class wood chopping and activities for the whole family, while our popular Screen on the Green returns this September.

Across NSW, we mark Local Government Week from 1 – 7 August. I would like to take the opportunity to recognise the many committed Council staff who serve the community, helping make Hornsby Shire the unique and wonderful place it is.

Philip Ruddock AO,

Mayor, Hornsby Shire Council

NEXT COUNCIL MEETING

WEDNESDAY 10 AUGUST, 6.30PM

For more Council information visit hornsby.nsw.gov.au

EASTBEND MEETINGS 2022 FEBRUARY Mon 14th MAY Mon 9th AUGUST Mon 8th NOVEMBER (AGM) Monday 14th



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FROM THE PASTORS DESK

"Never walk away from someone who deserves help; your hand is God's hand for that person (Prov 3;27)

isten to these words. "I'm a little boy who gives up his favourite teddy bear that a stranger may be comforted....The mother holding her child and thanking God it wasn't him who died....The teenage girl cutting ribbons for symbols of remembrance....The police officer keeping reporters safe while my own wife is missing....The fire fighter who called in sick that day only to discover that somebody else died in my place....The volunteer searching the remains of a building in hope of finding someone still alive....The dog handler searching for bodies, who has to comfort my animal when only the scent of death remains. I'm the woman, who gets up and goes to work every day in spite of tragedy, because I have a family to feed. I'm the first passenger back on a plane, even though I'm terrified, because somebody had to be first. Who am I?....I'm nobody special.....I'm just doing what I can".

One day Matthew Barnett, director of The Dream Centre in Los Angeles, found a little boy eating out of a garbage can. After taking him back to the centre, feeding and clothing him, the little guy looked up into Matt's eyes and asked, "Hey Mister, are you Jesus?

The bible answers that question in these words, "Never walk away from someone who deserves help; your hand is God's hand for that person" (Prov 3;27) You may think you're "nobody special', but you are. Each time you reach out in love.... "your hand is God's hand"!

God Bless!.....PS Peter Goldstien JP, Community Chaplain.

LIVING HERITAGE FOLDING DAYS

Sept....Mon....Aug...22nd Oct....Mon....Sept....26th Nov....Mon....Oct.....24th Dec....Mon....Nov....28th Jan/Feb....Mon...Jan...16th.

We fold from 11am and usually it takes about 2-3 hours depending on the number of helpers.

If you have any spare time, we can always use some help.

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Overcome Your Customers Fear Of Spending

One of the biggest complaints from salespeople in a tight economy is the time it takes to achieve a sale. So, what can you do to speed up the sales process?

Sell the solution not the product

Branding is wonderful but unless your brand is as mighty as Coca Cola, it's unlikely people will purchase what you have based on brand alone. It's more important than ever to have clarity about why your product or service is valuable to your client and why they should be buying it from you.

Back in 2000, Berlei bras demonstrated the art of solution selling with their sports bra campaign, "only the ball should bounce." For anyone that has seen a sports bra you know that aesthetically, they are the ugly duckling of the lingerie world; highly functional but very unattractive. Berlei used science to demonstrate how much damage exercising in anything but a sports bra, could do (using television advertising, print, point of sale advertising, media, etc). The point is to understand what the most meaningful message is for your customer and that is unlikely to be a product feature list.

Sell the savings

Does your product offer your customer any form of efficiency gains or benefit beyond value over time? Can you justify it with real examples such as testimonials and worked examples? If it does, you need to ensure that you articulate this message. If there is a benefit, ensure you highlight it and emphasise the result. Try and stay away from long range forecasts. If it is going to take a few years to see the real value, then this is not a compelling selling point in the current market.

Value added discounts

Discounting is a common strategy to increase sales, but it comes at the cost of your margin. If you are going to discount, do it strategically. For example, when David Jones wanted to build the number of customers holding a David Jones AMEX, they offered a limited time 30% discount store wide to everyone who either held or applied for the card on the spot. And staff were trained to encourage the adoption of the AMEX at the checkout. Yes, it was a big discount, but it created an event for existing store card holders and ramped up acquisition to the store card program. The added benefit is that loyalty programs work; the probability of selling to an existing customer is around 14 times higher than a new customer.

In tough economic times, it's common for the volume of products purchased by customers to go down. You can overcome some of this reticence by packaging items together and encouraging sales volume by offering a discount on the second item or on bundles. If you are going to package, ensure you are not packaging low margin products and then discounting them. Packaging works best when you package products with higher profit margins or where you boost the sales volume of slow-moving stock by combining it with faster selling stock.

The material and contents provided in this publication are informative in nature only. It is not intended to be advice and you should not act specifically on the basis of this information alone.

If expert assistance is required, professional advice should be obtained.



Rainfall for

JUN 23rd To JUL 20th

Week 1. Flooding Week 2. rains!

Week 3. I'm away
Week 4. and nobody
collected the
rainfall...

Taken at South Maroota

Bush Philosophy

Let not the sun go down on anger, lest it should rise again on regret!

CHECK YOUR SMOKE ALARMS

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Captain: Lilly Stepanovich: 0409 322 236

Senior Dep: Sherri McMahon: 4568 2013.

sherrimcmahon4@gmail.com

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A Word On The Floods From Councillor Blue



The Shire has experienced a second major flood of the Hawkesbury River just this year and the fourth in two years. In The Hills, areas such as Sackville North, Lower Portland, Leets Vale and Wisemans Ferry have been significantly impacted again.

Roads such as Pages Wharf Rd at Sackville North and River Rd along many parts have again suffered major damage. Rectification works to some of the damaged sections of Pages Wharf Rd and River Rd caused the 2021 flood were in the process of being designed and nearing commencement. In many areas along the river, these roads provide the only access to residents, and it is critical that they are repaired as soon as practicable possible. Wiseman's Ferry Park and Kiosk were only days away from being fully restored and opened again.

The task starts again.

It is hard to believe the amount of sand that has been washed up during this flood. In some areas there are many metres of sand, making the clean up task even more difficult. Again, in times of crisis our community come together to help.

I would like to again thank our SES and RFS volunteers, emergency services personnel, Australian Defence Force, community volunteers and council officers. Without our volunteers, I don't know where we would be. I would also like

to offer my condolences to the family and friends of Carl Hearps who was tragically killed in a helicopter accident at South Maroota whilst on his way to pick up a family who were cut off by floodwaters.

There is still a huge task ahead, from cleaning sand off the roads, to cleaning out houses and cabins. From collection of flood waste to opening of ferries and repairing infrastructure.

I have met with many residents along the river over the past month, particularly following the flood. They are frustrated, upset and tired. The many floods have taken a toll on them. We need to be mindful of the mental health of impacted residents.

There are some issues to work on following this flood, and those of recent times. One of these is improving telecommunications during these events. Not having communication means key warnings are not received nor requests for help able to be sent. The other is flood risk mitigation.

These communities can't be forgotten, and they certainly won't be forgotten by me.

Roads

Old Northern Rd continues to present issues with potholes. I am glad to see patching being undertaken, however there are still a significant number of failed sections requiring repair. As Old Northern Rd is a State road, not Council, I have passed on correspondence to Transport for NSW to get some movement on this.

Wisemans Ferry Rd at Little Cattai Creek suffered significant damage during the flood. Rectification works are currently underway.



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MAROOTA RURAL FIRE BRIGADE

What a month!! As I write this article at the beginning of the second week of July, we have already had 355mls of rain for the month....1,506.8mls of rain so far for the year with the threat of much more to come. This is the wettest July in the past 22 years and it has already exceeded the yearly rainfall total for any year in the past 22 years. Sadly, we all know this has resulted in another devastating flood much worse than the earlier one in March this year.

However, as always, our wonderful community is beginning the task of rebuilding their lives with the outstanding support of many RFS brigades throughout the state, the Australian Defence Forces and the NSW SES. Thank you to all our brigade members who assisted the task teams each day to do this.

One of the positives we can take out of this crisis is that it is clearly apparent that the community took heed to the warnings from the Bureau of Meteorology and all the emergency services and were more prepared this time. You ought to be congratulated on doing this as although no one could prevent the massive destruction of this flood, the efforts for us to assist you has gone smoother.

This rings true as to why each year we at the RFS are encouraging you to sit down and make plans for what your family will do in the threat of a bushfire. It is not unlike what we have just experienced through the floods accept perhaps that a fire confronts us much sooner often with much less time for warnings of the approach and can be much more dangerous and destructive.

Having a plan gives you the chance to be prepared, having the choice to leave the danger with the important things you need, being able to take care of your pets and animals and above all being able to keep yourself and your family safe. It may be hard to think that there could possibly be a threat of a bushfire with so much sodden ground around us just now but when the warmer weather approaches us, this rain will have increased the grasses and fuels in our bushland and therefore it will increase the real threat of grass fires which move so rapidly and can soon become catastrophic bushfires. Now is the time to make those important plans, make your bushfire survival plans! Be Bushfire Ready!

SACKVILLE NORTH RURAL FIRE BRIGADE

What a month!
We would like to acknowledge the resilience of our community. Our hearts go out to the residents who have yet again had to deal with the floods. The Sackville North Brigade has joined the many other brigades to start the clean up left by the floods and photos of the flood damage and clean up, will be posted on social media over the next couple of weeks.

If you require assistance in the Sackville North local area, please email sackvillenorthrfb@gmail.com.

In other news, save the date of 18 September 2022 where we will be welcoming back face-to-face Get Ready Weekend events. We will be opening the brigade to the public where we will have resources, information, and expertise in relation to bush fires etc. We hope to see everyone there

Karen Karberis



Maroota: Capt: \$\frac{4566}{6196}\$

" Mob: \$\frac{60417}{216306}\$

Sth Maroota: \$\frac{60414}{430959}\$

\$\frac{44575}{245750433}\$

Canoelands: \$\frac{4566}{6196}\$

W/Ferry: \$\mathbb{2}4566 4244 \$\mathbb{N}Ferry Capt: \$\mathbb{2}0419 448 537 \$\mathbb{N}Berry: \$\mathb

MAROOTA SOUTH RURAL FIRE BRIGADE

On Saturday 9th July the community lost a friend and valued community member - Carl Hearps. Carl died when the helicopter he was flying crashed in a remote area of the Dargle swamp while assisting with the floods. Access was hampered by floodwater crossing the trail to the area. We will miss Carl most when fires again occur.

The main talking point this month is the flood, and again, the damage that has been inflicted on our community. As we saw the heavy rain falling in the Hawkesbury - Nepean catchment area from Wollongong to Robertson, then out to Goulburn and Katoomba, many of our residents felt at ease as the rain here was very gentle. The following days the rain expanded back to this area, and stayed on the southern catchment as well. This caused Warragamba, for a short time, to have the 4th biggest outfall since it was built.

Our roads have again been damaged, and the main concern still is the Little Cattai creek area. The velocity and volume of water moving in and out caused a lot of structural damage to the road. The minor council roads have again had collapses and general damage that makes driving on them really dangerous.

In the last month we have posted a number of items on our Facebook page to assist the community. These posts are in an attempt to get accurate information to the community in a timely manner, and generally, follow up questions are not answered unless we can add actual better information. Please accept these posts as they are intended, to help alleviate the misinformation that seems to breed misinformation.

Our crews have again been out assisting with the flood cleanup. This has been made harder as a number of our members have been unwell.

Can I just thank the two councillors that represent our area, Mayor Dr Peter Gangemi and Councillor Mitchell Blue. MPs, Robin Preston and Julian Leeser have also been visiting regularly. They have been working in the area constantly to assist in the flood recovery, and it's the first time ever that I can remember this happening to this extent. We appreciate all their support.

WISEMANS FERRY RURAL FIRE BRIGADE

The Wisemans Ferry team have ONCE AGAIN been extremely busy during the flood crisis assisting with evacuations, food drops, clean up, as well as generally supporting the community.

We would like to acknowledge the support from other agencies including the SES, Police, Fire and Rescue, and the Army who have worked tirelessly to support the Valley's communities.

We should also acknowledge the donations of food and supplies from many groups including the Sri Sathya Sai International Organisation of Australia and Papua New Guinea who have been particularly supportive of Wisemans Ferry during this and other earlier floods. Thanks also goes to Helping Hands Hawkesbury and Woolworths.

Finally, without the support of neighbours and friends many of r residents would have been without any support for some time until emergency service teams could get to them. It is this support that makes the valley such a great and resilient community.

There is a long haul for many of the valley's residents with clean up still progressing and many have received assistance from our volunteer network and the Australian Defence Forces. A Flood Recovery Centre has been established at the Wisemans Ferry Retreat at 5564 Old Northern Road Wisemans Ferry and is open on **Monday, Tuesday, Wednesday and Fridays** -10am to 4pm; **Thursdays** - midday to 7pm; and on **Weekends** between 10am to 2pm. The centre offers an extensive range of government and non-government services to help with financial, physical and emotional support for anyone affected by the recent floods. Alternatively call Service NSW on **137788**.

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Hornsby/Ku-ring-gai \\
Fire Control: \$\mathbb{P}9883 2000

The Hills Fire Control: \$\mathbb{\mathbb{R}}9658 9000

Sackville North:

" Mob
Lwr McDonald:
St Albans:
Spencer:

\$\mathbb{20}{20} \text{4244} \\ \mathbb{20}{419} \text{522} \text{088} \\ \mathbb{24}{68} \text{2168} \\ \mathbb{20}{409} \text{322} \text{236} \\ \mathbb{24}{66} \text{4640}



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Galston CWA News (0)



1922-2022

Your Health is Your Wealth -

"As one of the youngest members of CWA Galston, I couldn't be happier to belong to such a beautiful group. Sure, I joined because Mum joined, but I've since entered cooking and craft competitions, won some awards, and met a bunch of wonderful ladies. Thank you, CWA, for going to so much effort to make all the treats for my tea party. You made my foodie dreams come true with the most delicious high tea for my 10th

much effort to make all the treats my tea party. You made my foodie dreams come true with the most delicious high tea for my 10th birthday. I really appreciate it; everything was so incredibly yummy!" Love Indy

WA Galston catered a high tea for 40 with the usual high tea delights, plus a few additions at the birthday girl's request - lemon meringue pie; that poignant lemon sharpness against billowy marshmallow clouds – an absolute standout,

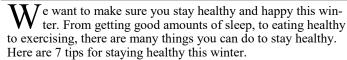
cuter than cute heart shaped jam drops, the poshest

sausage roles you ever did see (or taste), a heavenly

vanilla slice, an array of hand cut sandwiches, and the prettiest coconut ice going.

Being a member certainly has its perks; the CWA ladies are like fairy godmothers, only better! Known for legendary catering, beautiful needle work, a sweet but strong disposition, and now, the best high tea in town!

For more details about CWA catering or membership visit www.facebook.com/CWAGalston
Contact: Jann 0439 222 217 or Pam 02 9653 1036 | galston.cwa@gmail.com



Don't Forget to Drink Water – One of the best things you can do for your health is to drink optimal amounts of water every day. Water plays a big part and it can keep you healthy during the winter.

Avoid Stress Situations – Studies have linked high stress levels to making a person more susceptible to catching colds and flu. Try to minimize your stress by working reasonable hours at your job and use your free time to rest and relax alone or with friends and family. Develop healthy habits and avoid stress!

Eat Healthy – Eat food which is rich with vitamin C. It will help you keep your immune system strong and healthy during the winter. Try to include more fruit and veggies such as lemons, kiwifruit, capsicum and broccoli in your everyday meals.

Sleep Well – The average person needs 6-8 hours of sleep per night. If you're not getting enough sleep, your body is extremely vulnerable to illness. Sleep is very much like fuel that recharges your batteries!

Exercise – It's really important to exercise regularly, even if only for 15 minutes a day! Get out and take a short walk and enjoy the cooler weather. Exercise is one of the best healthy habits recommended by many professionals and will keep you strong and healthy during the winter.

Wash Your Hands Regularly – Keep the bacteria and viruses off your hands and out of your mouth and eyes. Use a good soapy lather.



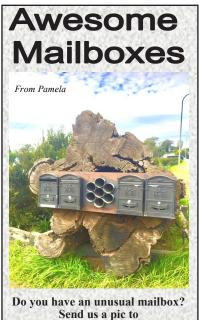




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7th August - 10am St Albans

Blokes' Coffee: Fridays 10am

Women's Coffee: Tuesdays 10am



Michael Wilkinson, Lay Assist 0400 735 530 Guy Cox, Parish Secretary 4568 2188

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Vigi

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Pitt Town Anglican

Sunday Church Services

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Midway Christian Centre

Services commencing every last Sunday

of the month except July and December 9.30am Easter Sunday and Christmas Day will also have a service 9.30am All welcome to the gathering.

Bring A plate for brunch and enjoy the fellowship Cnr Sackville & Wisemans Ferry Road, South Maroota

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Old Australian Photos

A suggestion was made that we do a series of the wonderful old photos that we post on our Living Heritage Facebook page.

These photos are an historical record of the people, towns and cities of our great country. We hope you like them.



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SCHOOL SNIPPETS

MACDONALD VALLEY PUBLIC SCHOOL

Water Tank Mural Launch

What an amazing day we had on Wednesday, 29th June with the public launch of the mural on our water tank. Many thanks to Mrs Susan Templeman, Federal Member for the Hawkesbury and Special Envoy for the Arts, Mrs Danielle Wheeler Hawkesbury City Councillor and Mr Adam Boulus, Director of Education Windsor, for crossing the river to attend and make our event extra special. Thank you also to the families and friends who supported us with their attendance.

We were so fortunate to have great weather to enjoy sitting in front of the tank where the children gave a beautiful Acknowledgement of Country and Matilda, our Year 6 leader, expertly led the ceremony. I would especially like to thank Mrs Date for her vision to make the water tank mural a reality. Approaching Ferry Artists to enlist their support, successfully applying for a grant and working to make it all come together, has meant that she has given the school a very special and long lasting work of art to enjoy.

To our amazing artist Luke Kelly, thank you for creating such a meaningful and beautiful artwork. We loved the story about the mural; to be able to place where our school sits on the river and the surrounding regions makes it even more special to us. It is a perfect addition to our school.















C ome and join us for the 2022 Maroota Muster. After two years of cancellations, we are coming back with a bang!

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SCHOOL SNIPPETS

CATTAI PUBLIC SCHOOL



What a wonderful end to Semester 2.

The SRC organised a fun fundraiser in the form of Super Hero Day. The students took the chance to dress as their favourite hero for a gold coin donation. Even though lessons were still carried out, the theme was not lost on the children who understand that heroes come in all shapes and sizes and wear different "costumes". The donations raised a lot of money from such a small school. Well done, Cattai.

Happy, Healthy Harold visited the school, teaching various lessons to the different classes. While the basic idea was "staying safe", it was delivered via themes of bullying, behaviours and nutrition. All the students came away from the experience with information suitable for their stage of learning. Many ideas led to discussions at home, which added to the lesson carried out at school and allowed parents to become part of the important messages learned at school.

The Athletics Carnival was a fabulous event. The day was sunny, the grounds of the school were almost dry, there was no wind and the children were eager to do their best. As each child had a "passport" to get stamped as they completed each event, most attempted every event possible in order to gain House points. With parents helping, the day ran very well and produced many personal bests. The Cheer competition was again loud and showed the leadership skills of the older students. The hot lunch was an added bonus. It was a fabulous day and the students should all be proud of their efforts.

A third Parent assembly was held to try and make up for all the ones missed during the last two years. Again, the students prepared for the event, and after a hot lunch shared with the parents, the assembly was started. The hosts were C3 and, as expected, they did a wonderful job. As usual, there were awards given with many students receiving a silver Principal's Award. Birthday congratulations allowed students the chance to briefly use the microphone. The C1 class displayed their posters on their best memories of their Chicken Hatching Project, C2 performed a dance and C3 displayed their art works which were self-reflections. The parents were all suitably impressed with the assembly. It is wonderful to see the event in "full living colour".



Well, the holidays have been well and truly earned. The next semester looks to be full of more fun and learning with special events dotted throughout. Can't wait!





WISEMANS FERRY PUBLIC SCHOOL



MMW Wellbeing Day

On Friday June 17, we were joined by the students from MacDonald Valley and Maroota Public Schools for a wellbeing day. The initiative came about because the students from each of the schools were impacted by the flooding event in March. The Principal's thought it would be a good idea to come together for a day of fun learning and I must say that a fun day was had by all.

The day started with a science show delivered by Mitch from Kaleidoscope Science, the science show was sponsored by the Teachers Mutual Bank. We watched him deflate and inflate balloons with liquid nitrogen; he made chemical reactions and things go bomb. Following the science show, the students broke

off into four groups and rotated through some fun activities - they enjoyed carnival games with Mrs Harris, sports games with Mrs Smith, a STEM challenge with Mrs Allen and drama capers with Mr Van Biljon.

We were then treated to a BBQ lunch and ice cream. I would like to sincerely thank the Galston Public School community who generously donated the BBQ items

Mr Alan Ison (Principal), Mrs Melissa Date (AP C&I) and Mrs Sue Downing (P&C President) came along for the day and made sure our students were fed. Thank you to Sue who was the driving force behind feeding our students and who organised the ever so popular ice cream truck and organising a book donation to each of our students. I cannot thank the team at Galston PS enough - they helped make the day a huge success and it was lovely to see the bonds develop between each of our students.

School Athletics Carnival

The last Wednesday of term 2, we



joined with the students and staff at Maroota Public School to conduct our school athletics carnival. What a fabulous day. It was great to watch the

students from both schools compete against each other in running races, shot put, discus and long jump. Thank you to our parents who transported students to the event and those that helped out on the devi-







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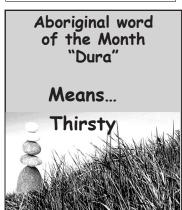
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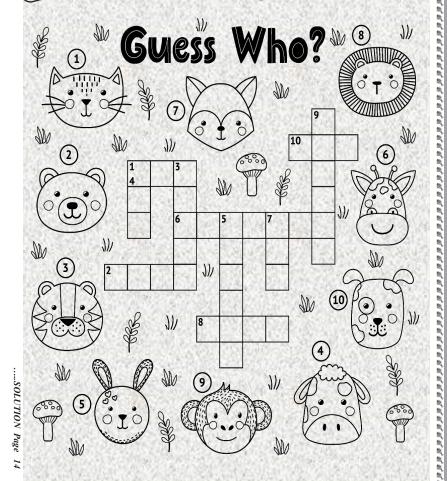




Corner

BEST PUZZLES, FACTS, JOKES, GAGS ETC...with Gail...

Can you solve this puzzle?



BIRTHDAY CLUB

August 2022....



2nd - Alana Farr will be 11

3rd - Kaylah King will be 13

3rd - Victoria Hazel will be 12

3rd - Kahlia Hitchcock will be 16

6th - Jack Roberts will be 14

6th - Anne Bellamy will be 15

8th - Dallas Anderson will be 14

11th - Matilda Tourish will be 12

11th - Ariana Perry will be 16

14th - Bentlee Cross will be 5

15th - Amanda Price will be 15

17th - Evie Grace will be 7

19th - Naomi Smith will be 16

24th - Anaka Mills will be 11

26th - Maddison Brown will be 16

27th - Tyler Little will be 11

27th - Mackenzie Howden will be 12

30th - Madelin Rose will be 16

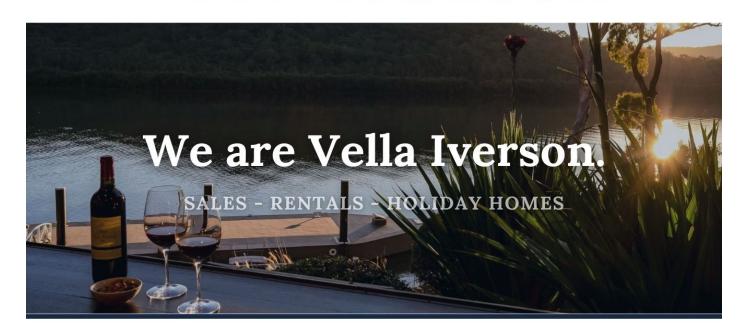


KIDS!

(16 & under)

Would you like your birthday listed here? Call 0407 949899 and leave your details.....

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